

From Hemorrhaging to Leveraging Resources

WVASPA/WVTRIO
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A Growth Mindset Approach

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01

Assessing

Context provided by:
Mr. Orville McDonald, MHA
UB Program Director
University of Cincinnati

Need for change

- Background
- Pandemic impact
- What does staff need?
- What our young people and families need?
- What could we keep?
- What could we get rid of?
- What could we change?
- What could be implemented?
- SWOT Analysis
- You have to understand what you need before you start looking for \$





Once the need is identified



Now research the resources you will need:

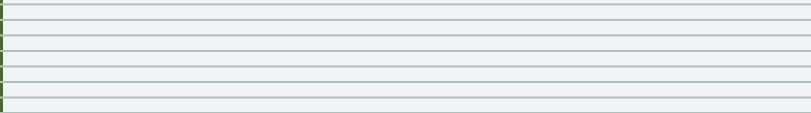
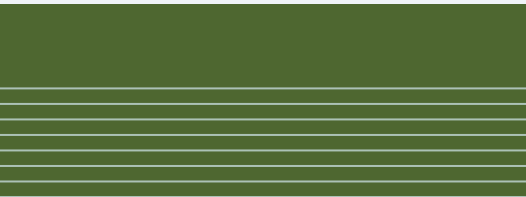
- What resources are in your institution?
- Resources in your local community
- State Resources





02

Putting into Action





Rafael Orozco, MSW

Director
Student Support Services and
McNair Scholars Program
University of Colorado - Denver

- SSS Alum (2010-2015)
- Academic Advisor for SSS (2015-2017)
- Director of SSS Classic & STEM (2021-2023)
- Director of SSS & McNair (2023-Present)
- Past President of Colorado ASPIRE



Reaching for support

- Grants funds can only go so far
- Institutional Support
 - Indirect Cost
- CU-Denver \$26,000 for McNair of Cost Share
 - Tuition & fees for Summer Research Internship
 - \$820 for 1 credit course for 10 Scholars
 - \$1,200 to add to their summer stipend (total of \$4,000)
 - Travel, recruitment & materials
- CU-Denver additional \$12,500 institutional commitment for book scholarships
 - \$6,250 per semester
 - \$250 per semester





Reaching for support



- CU-Denver SSS (\$49,800 in institutional funds)
 - \$3,800 for travel & graduation ceremony
 - \$46,000 SSS Book Scholarship
- Other Institutional Support
 - Office for Diversity, Equity & Inclusion
 - \$10,000 DEI Grant
 - Students & staff can apply for DEI grants to help other initiatives, events, and for travel
 - Two \$5,000 grants (one for SSS - one for McNair)



Reaching for support

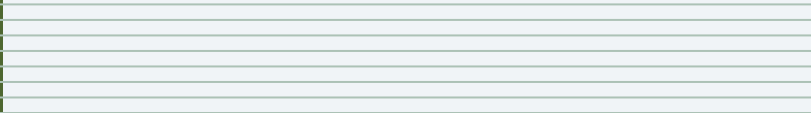
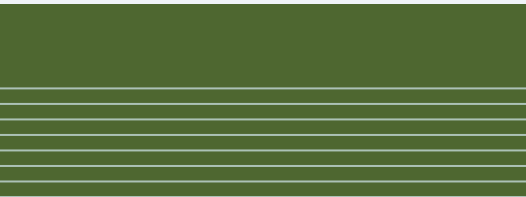
- Private Grants/Scholarships/Foundations
 - Daniels Fund
 - 2022 applied for a Boundless Opportunity Scholarship for \$64,000 and received \$68,000 for TRIO SSS students
 - Eight \$8,000 scholarships
 - \$2,000 per semester for two years
 - Adults Learners, Veterans, Foster Youth, GED Recipients
- Other Sources
 - State Chapters
 - Colorado ASPIRE
 - Provides 4 Policy Seminar Scholarships
 - \$2,000 in scholarships for students (\$500 per request)
 - Travel (Keith Sherin Global)
 - Conferences
 - \$25,000 ECMS grant for FAFSA completion workshops





03

Other Resources





Mara Luna, EdD

Director
Upward Bound Program
University of Puerto Rico – Río Piedras

- 30+ years of experience in education
- Past President of CAEOP
- COE Board Chair



Other Resources

- Special Grants – T3 Alliance
- Scholarships from Vendors
- State & Regional Scholarships
- City and State Alliances
- Importance of Networking
- COE Opportunities





Special Grants

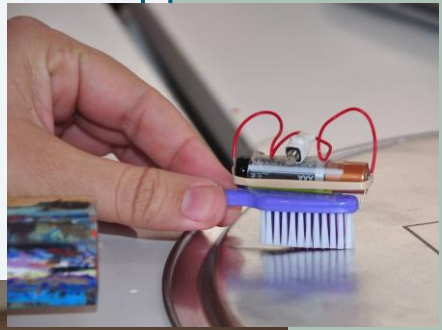
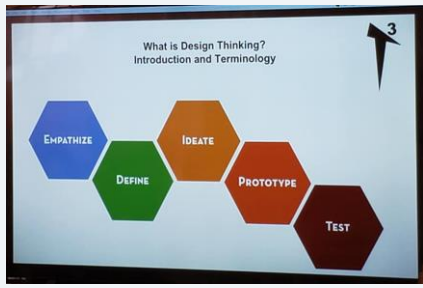


Just like you write your 5-year grant, many organizations also write grants for special funding.



- To give you an idea, back in 2017 personnel from the University of Alaska Fairbanks wrote an NSF grant to use emerging technologies as a way to increase the interest in high-school LI, 1st gen students into science fields. This became the “*Teaching through Technologies (T3) Alliance*”. This project included a partnership with COE where 10 UB programs were invited to take part of the pilot project. In years 2 and 3 other programs joined.
- Also, in 2018, the Department of Education invited TRIO programs to write a supplemental grant of up to \$40,000 to increase STEM-focused activities.
- Be on the lookout for opportunities like these...





www.t3alliance.org

Vendors Scholarships

You already buy from them. Did you know that they provide scholarships for your staff and/or students?



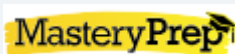
Compansol

Bringing Education and Success Together

(BEST) scholarship fund is a program available for all TRIO students and staff.

Scholarship awards are based on academic achievement, leadership, contributions to school and community, character, and financial need.

<https://www.compansol.com/scholarship.php>



Mastery Prep

MasteryPrep's mission is to see every student in the nation scoring college-ready on the ACT®.

To further our vision, we are offering students a chance to win a \$2500 scholarship towards their college education.

<https://masteryprep.com/student-excellence-scholarship/>



Paradigm Shift

Provides hands on leadership training & development for educational programs and corporate teams through experiential learning.

They constantly provide scholarships for students such as this one: For the final day of #GEARUPweek 2020 we will be awarding the Shift 7 Scholarship to 7 students. These students were nominated by their GEAR UP staff for going above and beyond to display our 7 core values.

<https://www.ps.company/>

State & Regional Scholarships

- State and regional associations normally have opportunities for both students and staff to apply for scholarships. Reach out to your state or regional association and ask.
- For example, the Caribbean Association of Educational Opportunities Programs (CAEOP) offers different scholarships throughout the year such as:
 - Emergency Fund
 - Ana M. Torres Student Scholarship Fund
 - Professional Development Fund (*Fondo de Capacitación Profesional*)



Each staff received \$2,500 to attend the COE Conference



Each student received \$500 to use for their college tuition



City and State Alliances

- Reach out to your town's mayor or state legislators. Many times there are special opportunities that people let pass because they don't know or ask.
- The city of San Juan has special funds assigned to provide summer jobs to young residents of the capital city.
- After a casual conversation with the Director of the Office for SJ Youth (who is a program alumnus), he offered to pay for the job shadowing experience for my Senior students. This way, they attended my program in the morning, and work during the afternoons. The program saved us money and the students benefited as their stipend was much larger than ours.



The Importance of Networking

Sometimes special opportunities arise...

- You go to a priority training and you meet people, you go to a conference and you meet more people, then you go to another event and start seeing familiar faces, and you engage in interesting conversations.
- One of those conversations led to an International Access initiative called **Global STEAM Academy** organized by Prof. Aaron Cortés from Northeastern Illinois University (NEIU) to visit Colombia last August.
- As a result, CAEOP fully funded three students and the program's director to visit Colombia to learn about the country and serve as mentors in STEAM activities to students from Pontificia Universidad Bolivariana (PUB) in Medellín and Universidad del Norte (UN) in Barranquilla.
- These students can now add the title of “international speakers” to their resumes thanks to a conversation between directors during a conference.



Global STEAM





COE Opportunities

- **Paul T. Spraggins State Initiative**

- Awarded to select state/chapter associations of COE affiliates bi-annually to promote activities across the country to help state/chapter associations build their capacity to advocate for college access and success programs serving low-income, first-generation students. <https://coenet.org/state-leadership/>

- **Career Opportunities Initiative**

- The TRIO Career Development Program (TCDP) provides TRIO Student Support Services and TRIO McNair Postbaccalaureate Achievement Program students with the skills and knowledge they need to land competitive jobs successfully. <https://coenet.org/career-opportunity-initiative/>

- **Thomas R. Wolanin Congressional Internship**

- Provides first-generation and low-income college graduates of a TRIO program the opportunity to observe and participate first-hand in the federal policymaking process through an experience on Capitol Hill. <https://coenet.org/thomas-r-wolanin-congressional-internship/>



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Questions

